

International Air Transport Association

Application form for approval as an IATA Passenger Sales Agent

The information requested below is required by IATA to assist in determining the eligibility of the applicant for inclusion on the IATA Agency List. Type or print clearly the answers to all questions on this form. Where additional space is required, or where you wish to supplement your answer and there is insufficient space, attach to this form additional sheets containing the data. Retain a copy of this application for your permanent records at the agency location.

NOTE: A separate form is required for each agency location for which approval is sought.

Should you require more information regarding the below fields, please consult the appendix attached. (Page 8) (This form shall be completed electronically and printed for signing)

(Th	(This form shall be completed electronically and printed for signing)					
SECTION 1 - IDENTIFICATION OF AGENCY LOCATION FOR WHICH APPROVAL REQUESTED						
1.1 Leg	al Name :					
1.2 Tra	de Name, if different from 1.1	above:				
1.3 Fu	ll address of the office for w	hich application for approval is	s made:			
		mon approación for approvar s	o mado.			
Str	eet name and number					
Po	stal code (City		Country		
Tel		Fax:		Country		
Em	ail:					
	ebSite:					
1.4 If r	egistration and/or license is	required by law in your countr	y, give:			
		cense number of the agency:				
1.4	.2 the date this was granted	:				
1.4	.3 please attach a copy of th	ne official certificate of registra	tion and/or lice	nse.		
1.5 Da	te on which the office for wh	ich approval is sought opened	l as a travel age	ency.		
SECT	ON 2 - GENERAL INFORI	MATION				
	approval sought as: 1 A head office location		YES	NO		
	.2 A branch office location of	of an IATA Approved Agent	YES	NO		
	If Yes: 2.1.2.1 Give name, address, telephone number, e-mail address and IATA Numeric Code of IATA Approved Head Office:					
2.1	.2.1 Give name, address, tel	epnone number, e-mail addres	s and IATA Nui	neric Code of IATA Approved Head Office:		
	Street name and number					
	Postal code	City		Country		
				Country		
	Tel:	Fax:				
	Email:					
	WebSite:					



Head Office IATA Numeric Code:

2.1.2.2 is the branch office					
Wholly owned by this Head C	Office:	YES	NO		
Wholly managed by this Head	d Office:	YES	NO		
2.1.2.3 Is this application for an (Issuing only Electronic		YES	NO		
2.2 Specify legal status:					
Sole proprietorship Par	tnership Lim	ited Liability	Company		
Other (Describe)					
2.3 If your travel agency is owned espect to the parent organization:		other than the	e head office mentione	ed above, answer the follow	ing with
2.3.1 What is its legally regist	ered name and add	lress?			
2.3.2 What is the principal bu	siness of this orga	nization?			
SECTION 3 – FINANCIAL INFO	RMATION OF BU	SINESS ENT	ПТҮ		
Specify as Applicable:					
3.1 Registered capital:					
3.2 Paid-up capital:					
3.3 Minimum paid-up capital requir	ed by the law of yo	ur country:			
3.4 VAT Number:					
3.5 Attach a copy of your current chartered, certified public or certif	financial statements	s including batant.	alance sheet and profi	t and loss account certified	by a
SECTION 4 - BUSINESS ENTIT	Y OF AGENCY				
I.1: If SOLE OWNER.					
NAME:					
ADDRESS:					
TELEPHONE:		FAX:			
EMAIL:					
% OF TIME DEVOTED TO	O THE AGENCY BU	SINESS:	%		
I.2: If PARTNERSHIP:				% Of time devoted	Financial
Names and Titles of Partners	ADDF	RESS, Teleph	one, Fax and Email	to the agency business	Interest.
				%	%
				%	%
				%	%
				%	%
				%	0/



3.3: If CORPORATION:			
4.3.1. When and where incorporated:			
4.3.2. Names of Shareholders *	ADDRESS, Telephone, Fax and Email	% Of time devoted to the agency business	Financial Interest.
		%	%
		%	%
		%	%
		%	%
		%	%
*except where your organization is a lega an 'over-the-counter' market.	al entity whose shares are listed on a security exchange of	or are regularly traded in	
4.3.3. Name/s and Title/s of Director/s and	nd Officer/s:		
Ries of persons holding a financial of man elephone number, fax number, email addre	nagerial interest in the business, the nature an ess and percentages of their time devoted to t	d extent of their interest, the agency business:	eir address,
SECTION 5 - DETAILS OF OWNERS AN	ND MANAGERS OF AGENCY		
3.1 Attach a list setting forth the names of	owners and managerial personnel giving detai	ils as follows:	
5.1.1 Name :			
5.1.2 Position or title:			
5.1.3 Date joined agency location for wh	ich approval is sought:		
5.1.4 Name of previous employer(s) and IATA accredited or not:	address(es). If previous employer(s) were trav	el agents, indicate if	

5.1.6 Position held during previous employment:

5.1.5 Date(s) of previous employment (month/year):



- 5.2 If any of the questions below are answered in the affirmative, give the name(s) of the agency or agencies and location(s) involved, the relationship of the individual(s) with the agency or agencies, the date of the bankruptcy or default and all pertinent details:
 - 5.2.1. Have you, or any partner, officer, director, manager or any individual having authorization to act and sign on behalf of any such firm, partnership, association or corporation::
 - 5.2.1.1 at any time been a director or had a financial interest or a position of management in an IATA Agent which has been removed from the IATA Agency List or which is under notice of default and still has outstanding commercial debts?

YES NO

SECTION 6 - PREMISES OF AGENCY LOCATION FOR WHICH APPROVAL REQUESTED

6.1 Are the premises located at an airport?

YES

NO

- 6.2 Describe the means by which the premises are identified as a travel agency:
- 6.3 Attach a photograph of the exterior and of the interior of the location.
- 6.5 If an Online Agency specify URL address:

SECTION 7 - SECURITY OF TRAFFIC DOCUMENTS

Applicants will be required to provide evidence at the time of inspection that they meet the requisites for Traffic Document security, as advised by the Agency Administrator or the Secretary of the Agency Investigation Panel.

SECTION 8 - OTHER INFORMATION

8.1 Is the agency a General Sales Agent for any IATA or non-IATA airline?

YES

NO

If yes, specify:

- 8.1.1 Name of airline(s):
- 8.1.2 Scope of operation:
- 8.1.3 GSA territory:
- 8.2 Provide the names of individuals authorized to sign, on behalf of the applicant, documents which relate to the day-to-day operation of the travel agency:
- 8.3 Submit in accordance with the attached format, a statement of your current international air passenger transportation sales.
- 8.4 If approved as an IATA Agent, what do you estimate will be the gross amount of international air transportation sales of IATA carriers at the location for which approval is requested:
 - 8.4.1 In your first year?
 - 8.4.2 In your second year?



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0.3	is voui	autility all	IAIA	neuisiereu	Caluu /	aueni :

YES

NO

If so, name under which it is registered:

IATA Numeric Code:

8.6 Attach a sample of your agency's letterhead.

I hereby certify that the foregoing statements (including statements made in any attachment hereto) are true and correct to the best of my knowledge and belief, and that I am authorized by the organization identified in the answer to A. of Part I above to make these statements and file this document.

It is hereby agreed that this application shall become a part of every Sales Agency Agreement signed with Members of IATA for the sale of international air passenger transportation, and as such, all information contained herein will be treated as confidential (excluding the information contained in Section 1). Notwithstanding the foregoing, the applicant authorizes IATA to use and process the information contained in Sections 2.1.2.2, 2.2, 4, 5.1.1 and 5.1.2, in order to produce and distribute databases among the airline industry participants.

The applicant hereby expressly waives any and all claims, causes of action or rights to recovery and agrees to indemnify and hold harmless IATA or any of its Members, their officers, employees, agents or servants, for any loss, injury or damage based upon libel, slander or defamation of character by reason of any action taken in good faith pursuant to this application, including but not limited to a notice of disapproval.

The applicant understands and agrees that if the application for accreditation as an IATA Agent is disapproved, he will not claim any commission, remuneration or compensation for the sale of air transportation over the services of any IATA Member during the period the application was under consideration.

The applicant understands and agrees to pay the application entry and annual fees, in the amounts determined by the Conference in consultation with the Director General and as advised by the Agency Administrator, for inclusion and retention on the Agency List. If the application is rejected, the entry and initial annual agency fees shall be returned to the applicant.



Signature of Applicant
Title
Date





International Air Transport Association

STATEMENT OF INTERNATIONAL SALES – Res. 800

Please p	orovide de	tails of international air p	passenger transportation ge	nerated at:	
Legal Na	ame:				
Full Add	lress:				
		Street name and number			
		Postal code	City	Country	
Period c	overed:	From:		То:	
		Name of ticket issuing	g Airline	Amount of cash sales for IA	TA member Airlines
			Total in local currency:		
			Total in US Dollars:		
		Rate of exchange used: USD 1 =			
		0501=			
	Signature)		Date	





International Air Transport Association

APPENDIX TO THE APPLICATION FORM IATA PASSENGER SALES AGENT

Guidelines to correctly fill in the application form

- 1.1 Registered company name. Indicate also the company legal status: LTD, SA, etc.
- 1.2 In case of an On-Line travel agency please indicate the web address.
- 1.3 Include all details of the address.
- 2.2 Specify the travel agency's legal entity: Corporation, Association, Limited Partnership, etc.
- **3.1** The Registered Capital is the total of the share capital which a limited company is allowed (authorized) to issue. It presents the upper boundary for the actually issued share capital. Shares authorized = Shares issued + Shares unissued.
- **3.2** The Paid-Up Capital is the amount of share capital paid by the shareholders. This may be less than the called up capital as payments may be in instalments ("calls-in-arrears")
- 3.3 Indicate the minimum paid-up capital (3.2) required by the law in your country
- 3.4 Insert VAT number according to the local country format.
- **4.3** Complete this field except when your organization is a legal entity whose shares are listed on a security exchange or are regularly traded in an 'over-the-counter' market.
- **5.1** List relevant qualifications (Diploma/Certificate certifying the successful completion of an airline or IATA/UFTAA training course or equivalent).
- 6.1 Indicate if your travel agency located at any airport.
- **6.2** The Company must be identified as a place of business for a travel agency.
- 7 Safe Box is not required.
- 8.1 According to the resolution 818g Paragraph 2.1.10, a GSA cannot be an accredited IATA travel agency.
 - GSA General sales agent.
 - · Airline Representative office or Sales Agent
- 8.4 Indicate the estimated gross amount of sales of IATA carriers of sales.
- 8.3 & Page 6 Statement of international sales, only applicable for Res. 800. List of countries below

Afghanistan	Algeria	Angola
Brunei Darussalam	Gambia	Sudan
Burundi	Guinea	Tajikistan
Cape Verde	Islamic	Timor Leste
Christmas Island	Republic of Iran	Turkmenistan
Cocos (Keeling) Islands	Iraq	Uzbekistan.
Comoros	Israel	Equatorial Guinea
Democratic People's Republic of Korea (DPRK)	Laos (Peoples' Democratic Republic)	Guinea-Bissau
Democratic Republic of Congo	Liberia	Libya
Djibouti	Myanmar	Sao Tome and Principe
Eritrea	Sierra Leone	Somalia
Indian Ocean Islands	Armenia	Belarus
Madagascar	Bhutan	Maldives
Seychelles		

